

# Category Outsourcing Case Study

## 8 : 1 AARETE ROI

### AT A GLANCE

- 8 Year Partnership
- Lead Strategic Sourcing
- Cost Savings: **\$12 million/year** | **\$96 million total**

### AARETE VALUE PROP

- Collaborative Approach
- Proven Procurement
- Full Process Ownership
- Realized Savings

### EXAMPLE

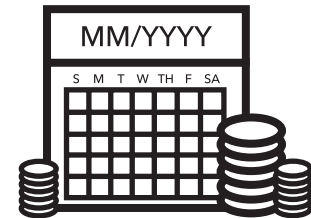
A \$2B Higher Education institution with over \$1B in indirect procurement spend hired AArete to become their strategic sourcing function. The University retained their transactional buyers, but in an effort to increase savings and drive business practices into the organization, AArete was hired to become the outsourced strategic sourcing department.

### RESULTS AND BENEFITS

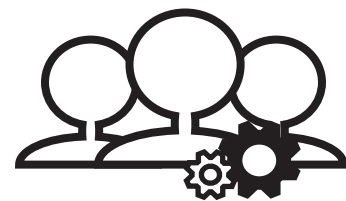
Over the course of 8 years, AArete has strategically sourced over \$475M driving over \$96M in cost reduction. AArete took ownership of identifying strategic sourcing projects, executing contracts, partnering with business stakeholders, and driving realized cost savings. In addition, AArete brought business processes and best in class operations to the University. Through this effort, the University was able to provide expanded scale to their transactional procurement department reducing the risk of open positions and lack of tribal knowledge.



**\$475 million**  
In-scope Program Spend



**\$12 million +**  
Annual Recurring Savings



**25%**  
Labor Reduction

